



Dear Sir/Madam,

***“SWING ALL THE WAY THROUGH”***

**EVENING WORKSHOPS ON 5<sup>TH</sup> NOVEMBER AND 3<sup>RD</sup> DECEMBER 2015 (BOTH ON THURSDAY)**

The series of workshops with a theme of “Inter-disciplinary Maritime Practice” (IMP) is the brainchild of three institutions in Hong Kong, namely, Institute of Sea Transport (IST), The Hong Kong Logistics Management Staff Association (HKLMSA), C.Y. Tung International Centre for Maritime Studies, PolyU (ICMS) with a view to providing a platform for some movers and shakers from the Hong Kong Maritime Industry to unreservedly share their view and valuable experience with those whose careers and professions are in the shipping fraternity of Greater China Region. IMP Program was structured to cover the entire life-span of a ship, from the decision to purchase to its final loss or scrapping. The mode of workshops is based upon case-study format, with guest-speakers being invited to share their view and valuable experience, be it good or bitter, in specific issues. It is intended to be a very proactive educational workshop. IMP managed to successfully deliver 10 workshops for the last 20 months since 9<sup>th</sup> January 2014 with topics as follows :

- 1) Decision Making in Ship Acquisition  
船舶購置決策
- 2) Financial Options for Ship Acquisition  
船舶購置融資考慮方案
- 3) Sale & Purchase and Newbuilding of Ships  
船舶買賣及訂購新船
- 4) Ship Types, Machineries & Equipment  
船舶種類，機械及設備
- 5) Management of Ships & Ship Managers  
船舶管理
- 6) Professional Services in Maritime Practice  
海事業務有關專業服務
- 7) Ship Employment, Chartering, & Administration  
船舶營運，租賃及行政管理
- 8) Ship Operations, Crewing, Technical Maintenance & Agency  
船舶操作，維修保養及船員管理，船舶代理

Time flies. IMP Workshop is now coming towards the end of its journey. The topic for the IMP's last workshops (the 11<sup>th</sup> & 12<sup>th</sup>), which will be a two-day event to be held on November 5, 2015 (Part I) and December 3, 2015 (Part II) respectively, is "Marine Insurance (H&M & P&I) & Disputes & Casualty Management (Legal & Commercial)". The focus of Part I shall provide the participants a broader value-perception of marine insurance and an insight on the mechanism in the process of insurance procurement. The gist of Part II will be an open-discussion on the analysis of claims of different nature where the claims practitioners on the panel can freely share with the participants from the floor their respective experience in issues such as (but not limited to): reasonable cost of damage repairs under insurance on Builders' Risks, the effect of the Tender Clause, termination of SCOPIC, having signed 2 LOFs, limitation of collision liability, claims arising from wear and tear, cargo declining to contribute to General Average, who pays various charges following total loss of vessel – wreck removal, forwarding of cargo to destination, repatriation of crew..., notice of abandonment (a) of vessel and (b) of voyage, damage by pirates using weapon, barratry followed by capture, claim for consideration of Underwriters, ..... You name it !!! Questions and views from all participants are most welcome.

We believe that this 2-day workshop will be able to help you jumpstart your knowledge on marine insurance to a certain extent.

The panel of moderators is made up of:

Raymond TC Wong	Emeritus Chairman of IST and Honorary Advisor of HKLMSA
Prof. Chin-Shan Lu	Director of ICMS
Cho Hor Wong	Executive Member of HKLMSA
Manson Cheung	Executive Member of both IST and HKLMSA

Guest moderators will consist of:

Clive Beesley	Director of C Solutions (Hong Kong)
Peter Boden	Underwriter/Business Liaison of The London P&I Club
Thomas Cheung	CEO of CTX Special Risks Limited
Franco Sze	Deputy General Manager of China Taiping Insurance (HK) Company Limited.
Eric M Wu	Associate Director of Steamship Mutual Management (Hong Kong) Limited

#### **Part I – 5<sup>th</sup> November 2015**

Raymond Wong	Opening and closing notes
Thomas Cheung	Analytical approach on the procurement of insurance
Franco Sze	Hull Insurance Underwriting
Peter Boden	P&I Insurance Underwriting

#### **Part II – 3<sup>rd</sup> December 2015**

Raymond Wong	Adjusting averages
Clive Beesley	Collision and Salvage proceedings
Eric Wu	P&I related issues including pollution, wreck removal, etc.
Franco Sze	Underwriters proactive attitude towards claims handling
Thomas Cheung	Claims broking
CH Wong	Ship managing consultancy